Occidental College

Report on Audited Financial Statements For the Years Ended June 30, 2008 and 2007

PricewaterhouseCoopers LLP 350 South Grand Avenue Los Angeles CA 90071 Telephone (213) 356 6000 Facsimile (813) 637 4444

Occidental College Balance Sheets As of June 30, 2008 and 2007

| | 2008 | 2007 | |
|--|----------------------------|---------------------------------------|-------------|
| Assets | | | |
| Cash and cash equivalents | \$ 1,651,57 | 1 \$ 4,382,491 | |
| Assets whose use is limited | 27,282,43 | 5 20,645,531 | |
| Student accounts receivable, less allowance for doubtful | | | |
| accounts of \$206,978 and \$237,059 at June 30, 2008 | | | |
| and 2007, respectively | 304,08 | · · | |
| Contracts and grants receivable | 1,678,27 | 4 1,305,298 | |
| Student notes receivable, less allowance for doubtful | | | |
| accounts of \$2,306,738 and \$2,378,076 at June 30, | 40.070.00 | 45.000.500 | |
| 2008 and 2007, respectively | 16,678,09 | · · · · · · · · · · · · · · · · · · · | |
| Contributions receivable, net | 1,720,839 | | |
| Inventories Trust deeds receivable | 562,469 | · · | |
| Investments | 2,534,92 | , , | |
| Property and equipment, net | 410,134,039 127,967,669 | , , | |
| Other assets | 707,47 | | |
| Deposits with bank trustees | 149,77 | · · · · · · · · · · · · · · · · · · · | |
| Bond issuance costs | 1,822,50 | | |
| Assets held in trust by others | 13,775,07 | | |
| Additional in trade by differen | | 11,020,020 | |
| Total assets | \$ 606,969,20 | <u>\$ 605,703,098</u> | |
| | | | |
| Liabilities and Net Assets | | | |
| Liabilities | | | |
| Accounts payable and accrued expenses | \$ 13,031,61 | , , , | |
| Student deposits and deferred revenue | 5,694,16 | | |
| Bonds payable | 89,354,00 | | T 0 000(); |
| Bond premium, net | | m-0.0002 Tc-0.0022 | Tw90299()] |

Occidental College Statement of Activities

For the Year Ended June 30, 2007 (with comparative totals for the year ended June 30, 2006)

| | Unrestricted | Temporarily Restricted | Permanently Restricted | 2007 Total | 2006 Total |
|---|---|---|---------------------------|---|---|
| Operating Revenues Tuition and fees Room and board Less: Financial assistance | \$ 59,876,839 11,220,028 (20,645,836) | \$ – – —————————————————————————————————— | \$ - - - | \$ 59,876,839 11,220,028 (20,645,836) | \$ 56,058,197 10,905,145 (20,121,691) |
| Net student revenues | 50,451,031 | - | - | 50,451,031 | 46,841,651 |
| Private gifts, grants, and contracts | 10,139,775 | 1,273,458 | 13,514,492 | 24,927,725 | 19,717,513 |

Occidental College Statements of Cash Flows For the Years Ended June 30, 2008 and 2007

| | 2008 | 2007 |
|---|-----------------|---------------|
| Cash flows from operating activities | | |
| Changes in net assets | \$ (19,686,988) | \$ 67,778,100 |
| Adjustments to reconcile changes in net assets to | | |
| net cash (used in)provided by operating activities | | |
| Depreciation and amortization | 5,585,903 | 4,474,241 |
| Loss on disposal of fixed assets | 1,039,154 | _ |
| Gifts of stock and securities | (773,312) | (5,876,670) |
| Net unrealized and realized losses (gains) on investments | 13,078,864 | (52,495,755) |
| Contributions restricted for long-term investment | (260,909) | (13,514,492) |
| Student notes receivable, net | (76,359) | 89,429 |
| Changes in assets and liabilities | • • • | |
| Student accounts receivable, net | 62,514 | (78,483) |
| Contracts and grants receivable | (372,976) | (578,413) |
| Contributions receivable, net | 105,864 | (31,667) |
| Inventories | (25,738) | (13,319) |
| Other assets | 671,306 | 987,657 |
| Accounts payable and accrued expenses | 1,158,029 | 2,616,462 |
| Student deposits and deferred revenue | 1,115,824 | 1,323,272 |

1. Operations and Summary of Significant Accounting Policies

Nature of Operations

Occidental College (the "College") is an independent, coeducational college of liberal arts and sciences, founded in 1887. Occidental College seeks to provide an education of high quality in the best tradition of the liberal arts, emphasizing thorough competence in a chosen field of study together with a broad understanding of our historical and cultural heritage and the relationships among fields of knowledge. The College is accredited by the Western Association of Schools and Colleges.

Basis of Accounting and Reporting

The accompanying financial statements of the College, a not-for-profit educational institution, have been prepared on the accrual basis of accounting in accordance with standards generally accepted in the United States of America and with the American Institute of Certified Public Accountants' Audit and Accounting Guide, *Not-for-Profit Organizations*.

Revenues, gains, expenses and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the College and changes therein are classified and reported as follows:

1. Operations and Summary of Significant Accounting Policies (Continued)

Unrestricted Net Assets (Continued)

Invested in property and equipment – includes property and equipment stated at cost or fair market value at the date of gift, less accumulated depreciation. Depreciation is computed on a straight-line basis over the estimated useful lives for land improvements (up to 20 years), buildings and improvements (up to 40 years), and equipment and library books (up to 10 years). The College follows the policy of generally recording contributions of long-lived assets directly to unrestricted net assets. However, if the donor stipulates how long the assets must be used, the contributions are recorded as temporarily restricted support. Upon disposition of assets, the cost and related accumulated depreciation is removed with the resulting gain or loss recognized in unrestricted net assets.

Temporarily Restricted Net Assets

Temporarily restricted net assets are those assets whose use by the College is subject to donor-imposed stipulations that can be fulfilled by actions of the College pursuant to those stipulations or that expire by the passage of time. Such assets include certain charitable remainder unitrusts, pooled income funds, gift annuities, and certain pledges receivable for which the ultimate purpose of the proceeds is not permanently restricted.

Permanently Restricted Net Assets

Permanently restricted net assets are those assets subject to donor-imposed stipulations that they be maintained in perpetuity by the College. Generally, the donors of these assets permit the College to use all or part of the investment return on these assets for unrestricted purposes. Such assets primarily include the College's permanent endowment, certain charitable remainder unitrusts, and loan funds established by outside donors.

Revenues and Expenses

Student tuition and fees are recorded as revenues in the period during which the related academic services are rendered. Student tuition and fees received in advance of services to be rendered are recorded as deferred revenues.

Contributions are reported as increases in the appropriate category of net assets, except contributions that the donor restricts where the restrictions are met within the same fiscal year, as these contributions are included in unrestricted net assets. Contributions other than cash are recorded at their fair market value or net realizable value at the date of gift.

Revenues from grants and contracts are exchange transactions and are recognized as allowable expenditures under such agreements as costs are incurred.

Revenues from sources other than contributions are reported as increases in unrestricted net assets. Gains and losses on investments are reported as increases or decreases to the appropriate net asset category.

Expenses are generally reported as decreases in unrestricted net assets. Expirations of temporary restrictions on net assets are reported as "net assets released for operations" from temporarily restricted net assets to unrestricted net assets. Temporary restrictions on gifts to acquire long-lived assets are met in the period in which the assets are acquired or placed into service.

1. Operations and Summary of Significant Accounting Policies (Continued)

1. Operations and Summary of Significant Accounting Policies (Continued)

Investments

Investments are stated at fair value. The fair value of investments is based on quoted prices from national security exchanges, except for limited partnerships, mortgages, and venture capital which is based on information provided by external investment managers at the most recent valuation period date for the fiscal year-end. Real estate is stated at the lower of cost or fair value. Fair value for real estate is based on market appraisals. Market appraisals are obtained every four years unless a trend in the market warrants more frequent appraisals. Management monitors the activity of external investment managers and performs reconciliations and other procedures to assure that the valuations used in the financial statements are fairly stated. The College believes the carrying amounts of these investments are a reasonable estimate of fair value. Because the limited partnership investments are not readily marketable, their estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for such investments existed. Such differences could be material. Realized and unrealized gains and losses on investments are the difference between the fair market value and the cost basis of the investments. The net realized and unrealized gains and losses are reported in the Statements of Activities.

All investments of permanently restricted net assets and unrestricted net assets designated as endowment funds are carried in an investment pool unless special considerations or donor stipulations require that they be held separately.

Income on investments of permanently restricted net assets is recorded as revenue in the unrestricted net assets or as additions to temporarily or permanently restricted net assets if specified by the donor.

Total Return Policy

Unrestricted revenue is supplemented by the transfer of additional amounts from unrestricted net assets designated – functioning as endowment income to result in a total return from such investments equivalent to between 5% and 6% of the average market value (as defined) of the investments over a five-year period. Additional amounts may be transferred from unrestricted net assets designated – functioning as endowment to undesignated educational and general net assets at the discretion of the Board of Trustees.

Inventories

Inventories in the bookstore, campus dining, and stockroom are stated at the lower of cost or market. Cost has been determined using the average-cost method.

Bond Issuance Costs

Bond issuance costs represent insurance, issuance and underwriters' costs related to the CEFA Series 2005A and 2005B Bonds and the CEFA Series 2008 Bonds (see Note 6). These amounts are amortized over the life of the bonds using the straight-line method, which approximates the effective interest method.

1. Operations and Summary of Significant Accounting Policies (Continued)

Collections

Collections, such as rare books and works of art, which were acquired through purchases and contributions since the College's inception, are not recognized as assets on the balance sheets. These collections are held solely for their potentia

1. Operations and Summary of Significant Accounting Policies (Continued)

Student Loans

The College administers a federal student loan program, the Perkins Student Loan program. Loans made under this program have a ten-year repayment period, with interest rates between 3% and 6%. In the event of termination of the program, the loan repayments would be distributed to the federal government and the College on the basis of their relative contributions to the program. It is anticipated that any uncollectible loan balances would be treated in a similar manner.

Determination of the fair value of student loans receivable, which are primarily federally sponsored student loans with U.S. Government mandated interest rates and repayment terms subject to significant restrictions as to their transfer and disposition, could not be made without incurring excessive costs.

1. Operations and Summary of Significant Accounting Policies (Continued)

Reclassifications

Within the statement of cash flows, disbursements and collections of student loans has been reclassified from operating activities to investing activities. The prior year amounts have been reclassified to conform with the current year presentation. In the statement of activities, some prior year Co-curricular program expenditures were also reclassified from Marketing expenditures to conform with current year presentation.

Redesignation of Net Assets

Certain amounts previously received from donors have been transferred among net asset categories due to changes in donor designations.

2. Investments

The following is a summary of securities and other investments held at June 30, 2008 and 2007:

| | | June 30, 2008 | |
|---|--|---|---|
| | Cost | Fair | Carrying |
| | Basis | Value | Value |
| Cash and cash equivalents | \$ 34,509,952 | \$ 34,509,952 | \$ 34,509,952 |
| Debt securities | 58,246,024 | 58,878,166 | 58,878,166 |
| Equities | 160,339,053 | 167,098,576 | 167,098,576 |
| Other equity investments | 71,660,981 | 122,748,292 | 122,748,292 |
| Nonmarketable alternative | | | |
| investments | 20,514,715 | 24,549,605 | 24,549,605 |
| Real estate | 2,349,447 | 2,349,447 | 2,349,447 |
| | \$ 347,620,173 | \$ 410,134,039 | \$ 410,134,039 |
| | | luna 20, 2007 | |
| | | Julie 30, 200 <i>1</i> | |
| | Cost | <u>June 30, 2007</u> Fair | Carrying |
| | Cost Basis | | Carrying Value |
| Cash and cash equivalents | Basis | Fair Value | Value |
| Cash and cash equivalents Debt securities | Basis \$ 40,058,378 | Fair Value \$ 40,058,378 | Value \$ 40,058,378 |
| Debt securities | Basis \$ 40,058,378 60,340,326 | Fair Value \$ 40,058,378 59,546,590 | Value \$ 40,058,378 59,546,590 |
| · | Basis \$ 40,058,378 | Fair Value \$ 40,058,378 | Value \$ 40,058,378 |
| Debt securities Equities | Basis \$ 40,058,378 60,340,326 166,975,297 | Fair Value \$ 40,058,378 59,546,590 226,480,654 | Value \$ 40,058,378 59,546,590 226,480,654 |
| Debt securities Equities Other equity investments | Basis \$ 40,058,378 60,340,326 166,975,297 | Fair Value \$ 40,058,378 59,546,590 226,480,654 | Value \$ 40,058,378 59,546,590 226,480,654 |
| Debt securities Equities Other equity investments Nonmarketable alternative | Basis \$ 40,058,378 60,340,326 166,975,297 54,636,366 | Fair Value \$ 40,058,378 59,546,590 226,480,654 95,092,060 | Value \$ 40,058,378 59,546,590 226,480,654 95,092,060 |

2. Investments (Continued)

The following schedule summarizes the College's investment return for the years ended June 30, 2008 and 2007:

| | 2008 | 2007 |
|--|---|---|
| Dividends, interest and rents Unrealized (losses) gains, net Realized gains, net | \$ 15,683,117 (36,839,414) 23,760,550 | \$ 13,410,533 33,426,437 23,048,866 |
| | 2,604,253 | 69,885,836 |
| Less: Investment expense Investment income designated for operations | (3,779,819) (14,494,351) | (3,248,487) (14,141,594) |
| Realized and unrealized (losses) gains, net of allocation to operations and investment expense | <u>\$ (15,669,917</u>) | <u>\$ 52,495,755</u> |

The College paid investment management fees of approximately \$3,489,000 and \$2,967,000 for the years ended June 30, 2008 and 2007, respectively to the Investment companies.

Where permitted by gift agreement and/or applicable government regulations, investments are pooled. Pooled investments and allocations of pooled investment income are accounted for on a unit-market value method. The following schedule summarizes the College's pooled investments for the years ended June 30, 2008 and 2007:

| | 2008 | 2007 |
|---|------------------|------------------|
| Unit-market value at end of year | <u>\$ 431.17</u> | <u>\$ 446.12</u> |
| Units owned Unrestricted Funds functioning as endowment | <u> 156,493</u> | 176,298 |
| Total unrestricted | 156,493 | 176,298 |
| Permanently restricted Endowment funds | 678,334 | 671,108 |

5. Property and Equipment

6. Bonds Payable (Continued)

Future principal payment requirements on the bonds payable are summarized as follows:

| Year Ending | | 1979 HUD ormitory Bonds | 200 | Series 5A & 2005B CEFA Bonds | | Series 2008 CEFA Bonds | Total |
|---------------------|----|----------------------------------|------|---------------------------------------|------------|---------------------------------|------------------|
| 2009 | \$ | 13,000 | \$ | 1,195,000 | | | \$ 1,208,000 |
| 2010 | · | 13,000 | | 1,240,000 | | | 1,253,000 |
| 2011 | | 14,000 | | 1,275,000 | \$ | 335,000 | 1,624,000 |
| 2012 | | 14,000 | | 1,325,000 | | 350,000 | 1,689,000 |
| 2013 | | 15,000 | | 1,375,000 | | 365,000 | 1,755,000 |
| 2014 and thereafter | | 115,000 | (| <u>62,760,000</u> | 1 | <u>8,950,000</u> | 81,825,000 |
| | \$ | 184,000 | \$ (| <u>69,170,000</u> | <u>\$2</u> | 0,000,000 | \$ 89,354,000 |

The estimated fair value of the College's bonds payable was approximately \$89,754,900 and \$71,838,800 at June 30, 2008 and 2007, respectively. This fair value was estimated based upon the discounted amount of future cash outflows based on current rates available to the College for debt of the same remaining maturities.

Dormitory Bonds

Dormitory bonds are collateralized by mortgages on certain dormitories, net revenues from operations of certain dormitories, and student tuition fees not to exceed \$24,000 in any one year. The bonds are currently redeemable at prices stipulated in the bond indenture agreements.

Under terms of the bond indentures, semiannual payments are required to be paid to a trustee for bond service in amounts sufficient to fund current year principal and interest payments and to maintain deposits with bank trustees at stipulated amounts.

California Educational Facilities Authority Bonds

In March 2008, the College issued \$20,000,000 in bonds through the California Educational Facilities Authority ("CEFA"). The College issued serial bonds with fixed-interest rates ranging from 4.00% to 5.30%, payable on April 1 and October 1 through 2038.

The CEFA Series 2008 Bonds will be used for certain capital projects.

The Series 2008 Bonds are collateralized by the pledge of certain revenues of the College including all tuition, room, and board fees, and other fees or charges arising out of general College operations.

The loan agreements for the 2008 CEFA issue contain restrictive covenants which include the maintenance of certain minimum enrollment levels as well as maintaining assets available for debt coverage at a specified level.

In March 2005, the College issued \$70,335,000 in bonds through the California Educational Facilities Authority ("CEFA"). The College issued serial bonds with fixed-interest rates ranging from 3.00% to 5.25%, payable on April 1 and October 1 through 2036.

6. Bonds Payable (Continued)

California Educational Facilities Authority Bonds (Continued)

The CEFA Series 2005A and 2005B Bonds were used to legally defease the outstanding debt from the College's CEFA Series 1997 Bonds, as well as to provide funds for certain capital projects.

The Series 2005A and 2005B Bonds are collateralized by the pledge of certain revenues of the College including all tuition, room, and board fees, and other fees or charges arising out of general College operations.

The loan agreements for the 2005A and 2005B CEFA issue contain restrictive covenants which include the maintenance of certain minimum enrollment levels as well as maintaining assets available for debt coverage at a specified level.

7. Net Assets

Net assets consist of the following at June 30, 2008 and 2007:

| | 2008 | 2007 |
|--------------------------------------|------------------|------------------|
| Net assets | | |
| Unrestricted | | |
| Designated – educational and general | \$ 10,245,808 | \$ 10,230,675 |

11. New Accounting Standards (Continued)

In February 2007, the FASB issued SFAS No. 159, "Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115." This statement provides an option to report eligible financial assets and liabilities at fair value, with changes in fair value recognized in the statement of activities. SFAS 159 is effective as of the beginning of the first fiscal year that begins after November 15, 2007. The College is currently evaluating the potential effect on the financial statements of adopting SFAS 159.

In August 2008, the FASB issued FASB Staff Position ("FSP")117-1, Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for all Endowment Funds. The standard provides guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an ia